

Where We Are

1,246 CURRENT ACCOUNTS

\$20/month or **\$220/year \$19k MRR \$275k ARR**

30% Conversion Rate Near 0% Attrition Rate

Key Features



SMART SCHEDULER

No more painstaking creation of back-to-school schedules

The Problem

The Solution



BILLING

No more disorganized invoicing, time spent chasing payments & emotional conversations



RESPONSIVE CALENDAR

No more back and forth with students about availability and rescheduling



TEXT-FIRST COMMUNICATION

No more missed emails or event reminders going into spam

Since the Great Recession and Covid-19 pandemic, **arts education** funding in public schools has been cut dramatically.

With 73 million Americans under the age of 18 and 155,000 private music teachers (ratio of 470:1), **there are simply not enough music teachers to provide music education to the rising generation.**

Young musicians are looking for tools and support to help them feel confident that they can focus on music rather than management.

Duet Partner provides tools that make music teaching a viable and sustainable career, increasing the supply of music teachers and thereby saving music education in the United States.

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	III Janice Jones	II Janice Jones Piano								🔺 Janice		
	Dashboard		2023 - 2024 School Year			Students Scheduled Hours Remaining			C	Confirm Schedule		
	Students	~	List	Calendar More		20 / 2	3 1.2	25	by August 15			
	Scheduling	^	-									
	Calendar		6am	Sun	Mon	Tue	Wed	Thu	Fri	Sat		
	Season Smart Sched	lule	oum		Susie Baker 6 - 6:45am	Joey Sorenson 6 - 6:30am	Tyson Pickett 6 - 6:45am	Brian Chu 6 - 7am				
	\$ Billing	v	7am		Sindhu Nara 6:45 - 7:15am	Mason Clark 7 - 7:30am	Jimmy Dirkson 6:45 - 7:30am					
	l≝ Reports	~	8am		Anjuli Nara 7:45 - 8:15am	Katie Clark 7:30 - 8am	Eloise Stewart 7:30 - 8am					
	Website	*			7:45 - 8: I Sam	Claire Freeman 8 - 8:45am	Parvin Parineh 8 - 9am	Covey Arton 8 - 8:30am				

Roadmap

SINGLE-TEACHER ACCOUNTSWe're here!Bulk sales: universities who purchase licensesto distribute to music students and alumni

MULTI-TEACHER/SCHOOL ACCOUNTS

Add Ons: Add administrative layers for multilevel management by music schools

ADD-ONS AND INTEGRATIONS

Add Ons: Business tools and integrations (video conferencing, motivation tools, etc.)

OTHER APPOINTMENT VERTICALS

Changes: Reskin backend for other specialties (golf coaches, tutors, trainers, etc.)

Looking for a Strategic Partner IN 2024 TO ACCELERATE DEMAND GENERATION

CAPITAL FOR DEVELOPMENT

School admin structure and integrations (video, reporting, autopay, advanced messaging)

CAPITAL FOR MARKETING

Content development, knowledge base creation, paid advertising, SEO

CAPITAL FOR SALES

Contractor sales efforts to build relationships with schools



